

The Cisco Certified Difference

Are you looking for ways to get the most value from your technology budget, maintain and extend the life of your existing network, or meet a critical project delivery schedule? Cisco® Certified Refurbished Equipment is a genuine and trusted complement to new Cisco equipment, with no compromise in performance, quality, support, or value.

- Peace of Mind from Cisco Certified. The performance, security, and integrity of your network begins with the integrity of the equipment. Fully remanufactured using ISO 9001/14001 certified processes and proprietary firmware and hardware upgrades, comprehensive testing, and reconditioned to Cisco specifications, our products carry the same full Cisco warranty and support options as new products, and are fully licensed for immediate use. Sold by the same Cisco authorized channels that already provide you with new Cisco equipment, Cisco Certified Refurbished Equipment protects your business, your network, and your peace of mind.
- Lower Lifecycle Ownership Costs. The economics of your network over its lifecycle is an important consideration in its design, deployment, operation, and maintenance. Whether your network requirements call for disaster recovery and redundancy capabilities, onsite spares, nonproduction applications such as test labs, or the need to maintain and extend the life of legacy networks, Cisco's extensive inventory of 2800 unique remanufactured products can be used throughout your network to reduce the total cost of the system over its useful life, and protect your technology investment.
- Increase Budget Flexibility. With savings of 25 to 70 percent off list prices for new equipment, Cisco Certified Refurbished Equipment gives you more options for working within your budget. By saving on refurbished equipment, you get more technology for the dollars you spend. Projects that are vital, but have traditionally low return on investment, may become viable. When combined with new Cisco products in a project, Cisco Certified Refurbished Equipment helps free up funds to accelerate IT projects that may have previously been deferred or delayed due to resource constraints.

Purchase with Confidence

Certified protection—Genuine Cisco without compromise to performance, quality, support, or value

Extensive inventory of over 2800 different new and end-of-sale products; across all technologies

Remanufactured to like-new condition and backed by same Cisco warranty and support options as new products

Fully licensed and shipped with valid Cisco IOS Software license

Value priced with no hidden costs—from 25 to 70 percent off list price of equivalent new product

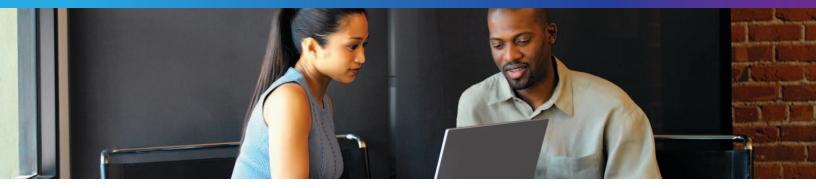
Certified to meet all regulatory and safety compliance requirements such as FCC, CE, and UL

Fast shipping—In-stock inventory typically ships within 24 hours.

Available only through the network of Cisco Authorized Partners. Locate a partner in your area.

Financing available through Cisco CapitalSM





Our Commitment to the Environment

At Cisco, environmental we do business. We take a comprehensive and integrated approach to minimizing the direct impact of our products and opera-We develop innovative technologies that enable environmental sustainability, and we employ environmentally responsible processes and of these technologies. Finally, recycle, remanufacture, and disposal programs for Cisco equipment when it reaches end of life. Through the Cisco Certified Refurbished Equipment program, decommissioned equipment is fully remanufactured and redeployed within Cisco and to customers desiring quality used products. Since 2001, over 28,000 customers in 80 countries have reduced cost. extended the life of their IT infrastructure and reduced their impact on the environment by using Cisco Certified Refurbished Equipment.

Feature Comparison: Cisco Certified Refurbished Versus New Cisco Products

Feature		New Cisco		Cisco Certified Refurbished Equipment		
Products	✓		✓	2800 + current and end-of-sale products across all technology areas		
Quality	✓	Tested and certified by Cisco	✓	Remanufactured, upgraded, tested and certified by Cisco		
Software License	✓	Cisco IOS software license included	✓	Same as new		
Warranty	✓	Varies–90 days to Limited Lifetime Warranty depending on product	✓	Same as new		
Support	✓	Supported through Technical Assistance Center with options for different levels of support	✓	Same as new		
Sold Through	✓	Cisco authorized channels	✓	Same as new		
Pricing	✓		✓	25-70% savings from original new list price		

Whether you are designing, implementing, or maintaining IT infrastructure for your business, be sure you evaluate all the options available to maximize performance, reduce overall cost and expand budget, while protecting critical network operations. Consider a solution including Cisco Certified Refurbished Equipment for the best and most cost-effective benefits of quality, performance, and value. All remanufactured products are sold by Cisco and Cisco Authorized Partners and carry the

Customer Resources

To learn more, visit: www.cisco.com/go/refurbished

Not just refurbished. Cisco Certified Refurbished. What is the difference? Watch a short video at www.cisco.com/go/refurbvideo

Locate a Cisco Reseller selling Cisco Certified Refurbished Equipment: www.cisco.com/go/findrefurbpartner

Warranty Information: www.cisco.com/go/warranty

Cisco Capital Financing: www.cisco.com/go/ciscocapital

Your local reseller is:									